

MOBILE SALES SUITE™



Access Corporate Data Remotely
 Improve efficiency. Now you can take your company's invoice and inventory information on the road with you. No longer do you have to be connected to have everything you need to answer simple customer inquiries. Plan your sales calls by determining the value of each client.

Instant Invoices & Inventory
 Sales data is presented in current and previous year comparisons. Inventory is accurate as of last download. All data can be searched and sorted by multiple means. Reprint invoices to reduce customer service call times. Quickly identify inventory levels for customer inquiries.

Place Orders at the Customer's Site
 Order creation is fast, easy and accurate. Get rid of paper and enter orders while you're on the road. Complete with customer and item information, all orders are processed the next time you connect to the MSS server.

Forecast Future Sales
 MSS/SFA allows for the collection and calculation of product demand at the customer and item level. All forecasts are totalled and data exported to MS Excel. An approval process allows managers to lock forecasts based on configurable settings. A flexible, yet secure forecasting tool.

Integrates With Other Systems
 MSS/SFA integrates with corporate business systems. Users only receive relevant information for their territory or team. All modules are accessible through the MSS client or via the Web.

MSS/SFA are sales automation tools that **integrate with existing business systems**. It can also be enhanced with additional Mobile Sales Suite products.

Deploy Sales Automation Tools to a Remote Sales Force

MSS Sales Force Automation (MSS/SFA) delivers the fundamental sales automation benefits most companies seek by providing the data collection and reporting needed by a sales force. The intended users include the sales force, customer service and accounting employees, as well as limited customer access. MSS/SFA allows your remote sales force to carry customer invoices, view inventory levels, enter orders and estimate product demand - all disconnected from your internal business systems.

Sort and view customer invoices by various means. Analyze what you're selling the most of and to who. Drill down to the invoice level for reprinting or handling customer billing issues.

The screenshot displays the Mobile Sales Suite interface with several key sections:

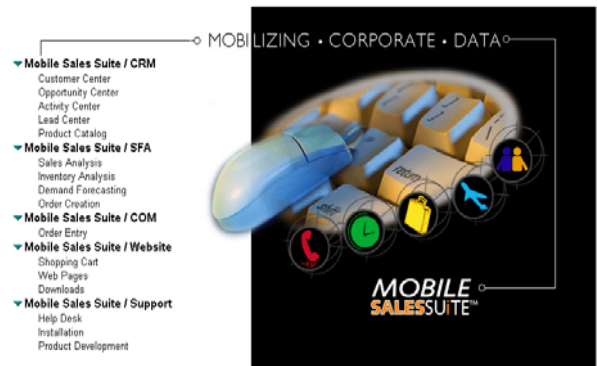
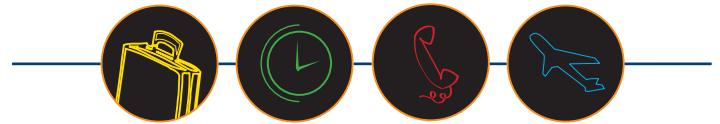
- Sales Analysis:** A table showing sales data with columns for Invoice (Line), Previous Year Sales, Current Year Sales, Variance, Previous Year, Current Year, and Variance. It lists various customer accounts and their sales figures.
- Invoice # 197979:** A detailed view of a specific invoice, including the 'Sold To' address (A T Roberts Ltd) and 'Ship To' address (FARR & DAUGHTERS LTD). It also shows shipping terms, salesperson, and order number.
- Item Master:** A search and list interface for product items, with columns for Item No, Description, and Draw Form. It includes search filters and a list of items like '46FER - PEN, FIBROUS BUSINESS'.
- Order Entry:** A form for creating a new order, showing order status (NEW), customer information (Andler Ltd), shipping details, and a table of order lines with product descriptions, quantities, and prices.

View product inventory levels for multiple warehouses. Enter customer orders offline at your customer's site and upload them the next time you communicate with your corporate system.



Features & Benefits

- Allow offline access of corporate information securely.
- Each sales person only receives information for their territory or team, while managers and executives have complete visibility.
- All modules can be searched and data sorted by multiple means.
- Allows the sales staff to respond to customer inquiries quickly, rather than calling customer service for the answer.
- Integrates with corporate business systems and other Mobile Sales Suite products.
- A flexible and secure forecasting tool designed to ease the process of data accumulation for a remote sales force.
- Visibility of stock availability at multiple warehouses.
- Place orders remotely with complete access to customer, shipping and item information.



Thank you for using Mobile Sales Suite. If you have any support issues, please feel free to call +1.678.627.0227, or visit us on the web at www.x1solutions.com

Mobile Sales Suite Product Showcase

All MSS modules work independently of one another or integrate together for an enhanced solution.

MSS/SFA includes demand accumulation, sales analysis, inventory analysis and order creation – everything the field agent needs in a mobile package. Powerful tools for managing the sales process in a remote environment.

MSS/CRM is a complete, yet affordable, Customer Relationship Management solution. Harness the full potential of your sales efforts. Track account activity and history for customers, prospects and leads. Manage your sales pipeline to determine opportunity closure rates. Import lead lists for qualification and customer conversion. Implement a complete product catalog. Share marketing, sales and product information within a single system.

MSS/COM is online and real-time, call center strength order management. Consolidated displays, powerful business logic and intelligent order processing. A complete order entry solution. Full client and web enabled for order entry by customers or employees via the Internet or a network client.

MSS/Website provides all the tools necessary for a dynamic web presence. MSS/Website allows MSS/CRM installations to implement a full, Internet shopping cart and catalog system, download center and searchable knowledge base. With MSS/Website, your company can have a complete dynamic website or complement your existing site. Fully web-integrated with other MSS products - up and running in a matter of days.

MSS/Support is a robust Help Desk solution for tracking company and customer issues integrated with MSS/CRM and your company's website. Provide better service with incident tracking, trouble tickets, service queues, routing to appropriate parties and escalation. Provide customer and employee self-service with problem reporting, visibility of resolution status and access to solutions through your knowledge base.

About X1 Solutions

X1 Solutions is a software development and consulting firm specializing in sales automation solutions that integrate with existing business systems. X1 products are developed for the small-to-medium size market space. Our goal is to provide our customers with a complete sales solution that enhances the value of systems currently in place. Mobile Sales Suite can provide Web functionality, order management, sales automation, customer relationship management and customer self-service within a single platform. A complete sales solution that's easy to afford, implement and administer. So whether you're looking for an online product catalog with shopping cart or a solution to enhance your customer service level, why not take a look at Mobile Sales Suite?